



CASE STUDY

Why Choose REES Inc.'s Industrial Control Switches?



INTRODUCTION

REES Inc. takes pride in manufacturing high-quality industrial electromechanical control switches. Our full range includes cable and rope pull switches, emergency stop buttons, palm buttons, pushbutton operators, and accessories, all 100% made in the USA (Fremont, IN). We are dedicated to delivering top-notch switches and exceptional customer service.

Thanks to our robust manufacturing and planning systems, most of our products are available for immediate shipment.

CLIENT PROFILE

REES Inc. supplies switches to various companies, with FedEx being one of our notable clients. FedEx, a Fortune 100 package and freight delivery company, relies on our switches in their global distribution centers. These centers use safety cable switches to stop conveyors, ensuring staff safety and preventing jams or product damage.



THE PROBLEM

FedEx initially used a competitor's expensive and unreliable switch, leading to nuisance tripping and continuous maintenance due to sensitivity and cable tension issues.

SOLUTION PROCESS

REES Inc. developed a tailored switch solution for FedEx, addressing reliability and cost concerns. Our switches outperformed the competitor's product and were significantly more cost-effective.

\$1M

SAVED
ANNUALLY

4

CUSTOM
SOLUTIONS

"Switching to REES cable switches was a game-changer. We saved over \$1 million annually on switch costs alone, not to mention the savings on maintenance and downtime. REES has been a reliable partner."

RESULTS AND BENEFITS

FedEx realized substantial annual cost savings, eliminated downtime due to switch malfunctions, and benefited from reduced maintenance expenses.

REES

COMPETITIVE ADVANTAGE

REES Inc.'s agility and ability to develop bespoke solutions have made us FedEx's exclusive cable switch provider for decades. Our quality, reliability, and ruggedness set us apart in the industry.

FUTURE PLANS

We continue to collaborate with FedEx, offering tailored solutions and expanding our product line. Our customer service is unparalleled, with a 2-year, no-questions-asked warranty.


CONCLUSION

Choose REES Inc. for unmatched quality, reliability, and cost-effectiveness in control switches. Experience top-notch customer service and reliable, American-made products.

Contact us today by phone, email, or through our website for control solutions that reduce costs and increase efficiency.

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